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## SUCCESSFUL BUSINESS PERFORMANCE OVER THE FIRST NINE MONTHS OF 2016

- + Continuous growth trend in the Ticketing segment with double-digit volume and revenue growth
- Live Entertainment segment with a moderate business development still slightly after a record year in 2015
- + Normalised EBITDA roughly on a par with the previous year
- Temporary negative effects on earnings from the increase in the number of consolidated companies as a result of acquisitions and business expansion in South America

The **Ticketing segment** delivered again an unchanged growth momentum. In the first nine months of fiscal year 2016 online ticket volume increased organically by 12.5% to almost 25 million tickets. Due to the expansion in South America and Scandinavia total online ticket volume grew by 19.7% to 26.5 million. With double-digit revenue growth of 11.6% to EUR 240.3 million the Ticketing segment remains fully in line with expectations. Normalised EBITDA improved by 8.9% to EUR 82.3 million. Despite a disproportionate earnings contribution from organic growth in online ticketing, EBITDA growth was subdued by temporary earnings pressure, totalling at EUR 2.6 million, due to ongoing business integration and the expansion into South America. Furthermore, previous years' earnings level was supported by foreign exchange gains of EUR 1.8 million versus the current year. On a pro-forma basis (adjusted for foreign exchange effects and temporary dilution from international expansion) revenue growth would have been at 10.0% and normalised EBITDA growth at 14.8% versus the first nine months in fiscal year 2015.

Against record year 2015 the **Live Entertainment segment** continued to perform slightly better than expected. For the first nine months of fiscal year 2016, revenue declined by 7.1% to EUR 340.3 million (previous year: EUR 366.4 million). The current performance in revenue is due to a lower number of major tours in comparison to the previous year. Based on this development and temporary earnings dilution from the expansion in the number of consolidated companies EBITDA decreased by 19.6% to EUR 25.4 million. Earnings development in Live Entertainment thus remains above the originally expected trend of a 30% decline in fiscal year 2016.

The business performance of the Ticketing segment and Live Entertainment segment over the first nine months in 2016 resulted in almost stable **CTS Group** revenue of EUR 576.2 million versus EUR 577.5 million in previous years period. Despite temporary earnings pressure and a guided decline in Live Entertainment EBITDA, normalised Group EBITDA slightly increased to EUR 107.7 million (previous year: EUR 107.2 million) due to an undisputed growth dynamic in online ticketing.

EBIT fell by 0.8% to EUR 84.0 million due to higher scheduled amortisation and amortisation from purchase price allocations, as well as increased special effects to be normalised from planned and completed acquisitions. The financial result decreased primarily on account of the expansion of the number of consolidated companies. Earnings per share (EUR 0.48) was thus slightly down on the previous year.

Corporate management of the CTS Group still expects a solid performance for the financial year 2016. Thanks to the continuous expansion of the product and service portfolio, ongoing internationalisation and the systematic implementation of the e-commerce strategy, corporate management believes that the CTS Group is excellently positioned to turn opportunities that arise into profitable medium- and long-term growth.

## **OVERVIEW OF KEY GROUP FIGURES**

TICKETING	01.01.2016 - 30.09.2016	01.01.2015 - 30.09.2015	Change	•
	[EUR'000]	[EUR'000]	[EUR'000]	[in %]
Revenue	240,329	215,348	24,981	11.6
EBITDA	81,656	75,342	6,314	8.4
EBITDA margin	34.0%	35.0%		-1.0 pp
normalised EBITDA	82,313	75,598	6,715	8.9
normalised EBITDA margin	34.3%	35.1%		-0.8 pp
EBIT	59,759	55,039	4,720	8.6
EBIT margin	24.9%	25.6%		-0.7 pp
normalised EBIT before amortisation from purchase price allocation normalised EBIT margin	68,537 28.5%	63,387 29.4%	5,150	8.1 -0.9 pp
				<u></u>

LIVE ENTERTAINMENT	01.01.2016 - 30.09.2016	01.01.2015 - 30.09.2015	Change	9
	[EUR'000]	[EUR'000]	[EUR'000]	[in %]
Revenue	340,306	366,379	-26,073	-7.1
EBITDA	25,387	31,561	-6,174	-19.6
EBITDA margin	7.5%	8.6%		-1.1 pp
normalised EBITDA	25,387	31,561	-6,174	-19.6
normalised EBITDA margin	7.5%	8.6%		-1.1 pp
EBIT	24,264	29,694	-5,430	-18.3
EBIT margin	7.1%	8.1%		-1.0 pp
normalised EBIT before amortisation				
from purchase price allocation	24,412	30,078	-5,666	-18.8
normalised EBIT margin	7.2%	8.2%		-1.0 pp

CTS GROUP	01.01.2016 - 30.09.2016	01.01.2015 - 30.09.2015	Change	9
	[EUR'000]	[EUR'000]	[EUR'000]	[in %]
Revenue	576,212	577,531	-1,319	-0.2
EBITDA	107,043	106,903	140	0.1
EBITDA margin	18.6%	18.5%		0.1 pp
normalised EBITDA	107,700	107,159	541	0.5
normalised EBITDA margin	18.7%	18.6%	-	0.1 pp
Depreciation and amortisation	-23,020	-22,170	-850	3.8
EBIT	84,023	84,733	-710	-0.8
EBIT margin	14.6%	14.7%		-0.1 pp
normalised EBIT before amortisation				
from purchase price allocation	92,949	93,465	-516	-0.6
normalised EBIT margin	16.1%	16.2%		-0.1 pp
Financial result	-4,142	-3,133 <sup>1</sup>	-1,009	32.2
Earnings before taxes (EBT)	79,881	81,600 <sup>1</sup>	-1,719	-2.1
Net income before non-controlling interest	46,118	46,965 <sup>1</sup>	-847	-1.8
Cash flow	77,337	76,228 <sup>1</sup>	1,109	1.5
Total assets	924,340	910,359 <sup>1</sup>	13,981	1.5
Shareholders' equity	338,525	314,225 1	24,300	7.7
Equity ratio	36.6%	34.5% 1		2.1 pp
	[EUR]	[EUR]		
Earnings per share <sup>2</sup> ; undiluted (=diluted)	0.48	0.49 1	-0,01	-2.0
	[Qty.]	[Qty.]		
Internet ticket volume	26,544	22,177	4,367	19.7
Employees <sup>3</sup>	2,289	2,153	136	6.3

<sup>1</sup> Adjusted prior-year figures due to the final purchase price allocation for the investment accounted for at equity of SETP/HOI Holding B.V., Amsterdam
 <sup>2</sup> Number of shares: 96 million
 <sup>3</sup> Number of employees at end of year (active workforce)



## **EARNINGS PERFORMANCE**

## **REVENUE GROWTH**

In the **Ticketing segment** revenue rose by 11.6%. The main reason for this increase is the internet ticket volume growth from 22.2 million by 4.4 million (+19.7%) to 26.5 million (thereof 1.6 million tickets from newly acquired subsidiaries). The share of revenue generated by foreign subsidiaries was at 50.3% (previous year: 48.2%).

Due to a lack of major events (e.g. AC/DC and Herbert Grönemeyer) revenue in the **Live Entertainment** segment mainly decreased by -7.1% as expected compared to prior period.

In the CTS Group, revenue almost matched the previous years' level.

#### NORMALISED EBITDA / EBITDA

Normalised EBITDA in the **Ticketing segment** increased by EUR 6.715 million (+8.9%). The growth in online ticket volume both nationally and internationally contributed significantly to this increase in earnings. The expansion of ticketing in South America and the increase in the number of consolidated companies through acquisitions resulted in temporary negative effects on earnings of approximately EUR 2.6 million during the reporting period. Furthermore, there was a lack of income from foreign currency conversion compared to the same period in the previous year. Normalised EBITDA margin was at 34.3% at the previous year level (35.1%). The share of normalised EBITDA attributable to foreign companies increased year-on-year from 29.8% to 32.6% in the current reporting period.

EBITDA im **Segment Live Entertainment** decreased by EUR 6.174 million (-19.6%). The decrease resulted primarily from the lack of profit contributions from major events and the increase in the number of consolidated companies. The EBITDA margin decreased to 7.5% compared to 8.6% in the same period last year.

Normalised **CTS Group** EBITDA increased by EUR 541 thousand or 0.5%. The normalised EBITDA margin was at 18.7% on prior year level. Foreign subsidiaries accounted for 30.6% of normalised EBITDA (previous year: 24.9%).

#### AMORTISATION

The rise in amortisation of EUR 849 thousand was the result of an increase in scheduled amortisation and amortisation from purchase price allocations.



#### **FINANCIAL RESULT**

The financial result includes EUR 1.119 million in financial income (previous year: EUR 873 thousand), EUR 4.964 million in financial expenses (previous year: EUR 4.036 million), EUR -458 thousand in income from affiliated companies and associates accounted for at equity (previous year: EUR 13 thousand) and income from participations EUR 161 thousand (previous year: EUR 17 thousand). As a result of the full consolidation of companies which have previously been accounted for at equity, the difference between the equity value for the former shares and their fair value as at the acquisition date had to be recognized as a financial expense pursuant to IFRS 3.42 in the reporting period.

#### EARNINGS BEFORE TAX (EBT) / CONSOLIDATED NET INCOME / EPS

EBT decreased by EUR 1.719 million. After deduction of tax expenses and non-controlling interest, consolidated net income amounted to EUR 46.118 million (previous year: EUR 46.965 million). Earnings per share (EPS) amounted to EUR 0.48, slightly below prior-year level.

#### PERSONNEL

On average over the year to date, the companies in the CTS Group had a total of 2,284 employees on their payroll, including 371 part-time workers. Of that total, 1,651 are employed in the Ticketing segment (previous year: 1,549 employees) and 633 in the Live Entertainment segment (previous year: 595 employees). The increase in the number of employees in the Ticketing segment was mainly attributable to technological development and the expansion of the number of companies included in consolidation. The increase in the Live Entertainment segment resulted primarily from temporary staff working part-time for the operation of the Lanxess Arena and Arena Berlin and the expansion of the number of companies included in consolidation.



## **FINANCIAL POSITION**

#### MAIN CHANGES IN ASSETS

**Cash and cash equivalents** in the CTS Group declined by EUR 177.101 million. The cash outflow relates among other things to the seasonal reduction of ticket monies paid in the Ticketing segment and to realisation and settlement of events in the Live Entertainment. Furthermore, the dividend payment to shareholders in the second quarter 2016 and the repayment of loans result to additonal cash outflows.

Cash and cash equivalents include ticket monies from presales for events in subsequent quarters (ticket monies not yet invoiced in the Ticketing segment), which are reported under other financial liabilities at EUR 176.020 million (31.12.2015: EUR 237.498 million); other financial assets also include receivables relating to ticket monies from presales in the Ticketing segment (EUR 36.209 million; 31.12.2015: EUR 40.963 million).

The decrease in short-term **other financial assets** (EUR -5.555 million) mainly results from the decrease in receivables relating to ticket revenue from presales in the Ticketing segment (EUR -4.754 million) and factoring receivables (EUR -3.787 million). In contrast, there was a rise in receivables from compensation claims and other financial assets.

**Goodwill** increased mainly due to the preliminary purchase price allocation of the acquired companies in the Ticketing segment and Live Entertainment (EUR +6.928 million).

## MAIN CHANGES ON THE SHAREHOLDERS' EQUITY AND LIABILITY SIDE

The short-term liabilities decreased by EUR 162.348 million whereas the long-term liabilities increased by EUR 3.856 million.

The reduction in **short-term liabilities** mainly results due to lower reduction of advanced payments received in the Live Entertainment segment (EUR -75.621 million) and lower liabilities in respect of ticket monies not yet invoiced in the Ticketing segment (EUR -61.478 million). Due to the strong fourth quarter at the end of each year, there is usually a large amount of liabilities for ticket monies not yet invoiced, which is then reduced over the course of the following year, when the events are held and invoiced.

The increase in long-term liabilities results primarily due to higher pension provisions.

**Shareholders' equity** declined by EUR 15.647 million to EUR 338.525 million. The positive net income is offset by dividend payments to shareholders, currency differences and purchase price obligations in respect of put options of non-controlling interests recognised in shareholders' equity according to IAS 32.



## **CASH FLOW**

The amount of cash and cash equivalents shown in the cash flow statement corresponds to the cash and cash equivalents stated in the balance sheet. Compared to the closing date of 31 December 2015, cash and cash equivalents decreased by EUR 177.101 million to EUR 323.715 million.

In comparison with the closing date at 30 September 2015 cash and cash equivalents increased by EUR 6.561 million to EUR 323.715 million.

**Cash flow from operating activities** increased by EUR 8.000 million from EUR -115.697 million to EUR -107.697 million. Positive cash flow effects from receivables and other assets as well as the change in liabilities (liabilities for ticket monies not yet invoiced in the Ticketing segment and a lower reduction of advanced payments received in the Live Entertainment segment) are offset by negative cash flow effects from paid income taxes.

A lower reduction of liabilities for ticket monies compared to previous year led to a positive cash flow effect. The higher reduction in ticket monies liabilities in the first nine month 2015 resulted from a high number of major tours. The higher increase in other liabilities is the result of purchase price obligations in respect of put options of non-controlling interests. The increase in **paid income taxes** relates to advance tax payments in the reporting period for the previous year as well as higher prepayments for the current financial year 2016.

Negative **cash flow from investing activities** increased year-on-year by EUR -6.566 million to EUR -24.765 million. The increase in cash flow from investing activities mainly results from higher investments in intangible assets and in property, plant and equipment as well as payments related to newly acquired companies.

The negative **cash flow from financing activities** decreased year-on-year by EUR 15.156 million to EUR -45.051 million. This was mainly the result of lower redemptions of financial loans.

The changes in **net increase/decrease in cash and cash equivalents due to currency translation** of EUR -5.002 million resulted mainly from the appreciation of the Swiss franc in the same period last year.

With its current funds, the CTS Group is able to meet its financial commitments and to finance its planned investments and ongoing operations from its own funds.



## **SIGNIFICANT EVENTS IN THE REPORTING PERIOD**

MEDUSA Music Group GmbH, Bremen, was granted approval by the Federal Cartel Office (Bundeskartellamt) on 8 July 2016 for its acquisition of the residual 50% stake in SETP/HOI Holding B.V., Amsterdam, and its subsidiaries. Since 1943, Holiday on Ice is one of the world's most established show and entertainment companies and has made a name for itself all over the world with its spectacular ice shows. Assets and liabilities were recognised at the fair value in the provisional purchase price allocation. At the time of initial consolidation, intangible assets (trademark and customer base) were recognised with a fair value of EUR 1.480 million. Deferred tax liabilities of EUR 370 thousand were recorded on the temporary difference arising from the remeasurement of the intangible assets. Cash and cash equivalents of EUR 221 thousand were taken over in the course of acquisition of this company. Since its initial consolidation HOI-Group contributed with EUR -417 thousand to CTS Group earnings.

## **EVENTS AFTER THE BALANCE SHEET DATE**

In an agreement concluded on 31 October 2016, the companies CTS Eventim AG & Co. KGaA, Munich (hereinafter: CTS KGaA), Ringier AG, Zurich, and Tamedia AG, Zurich (with its subsidiary Starticket AG, Zollikon) entered into a partnership. Within the scope of this partnership, Ticketcorner Holding AG, Rümlang – in which CTS KGaA and Ringier AG, Zürich, each hold a 50% stake in – and Tamedia AG, Zurich, will hold stakes of 75% and 25% respectively in Ticketcorner AG, Rümlang. Ticketcorner AG, Rümlang, and Starticket AG, Zollikon, will appear together on the market in future and offer their services jointly. The merger is still subject to the approval of the Swiss Competition Commission. Once approval has been granted, the merger is scheduled to be completed in the first half of 2017. This merger will give rise to a Swiss ticketing group with a wide reach, innovative services, high-performance platforms, mobile apps and scanning solutions for event customers. By taking this step, the two partners seek to confront increasingly stiff competition in the ticketing business from international providers, swift technological development and the growing importance of direct sales.



## OUTLOOK

The CTS Group continues to anticipate solid business performance in the current financial year, with the business model in robust and sustainable shape. Online ticketing and international expansion continue to drive growth. The CTS Group also sees a great deal of growth potential in South America, besides successful completion of the ticketing process for the Olympic Games in Rio de Janeiro. CTS EVENTIM has already established an excellent position in Brazil thanks to the successfully launched joint venture with Sony Music Entertainment.

In addition, it continues to constantly review strategic opportunities in Europe for cooperation and acquisitions in the international ticketing and live entertainment market.

In the **Ticketing segment**, the focus will remain on the systematic implementation of the profitable e-commerce strategy. The continuous improvement of the online stores is another cornerstone of constant growth in this segment. The trend towards the usage of online services on mobile devices is becoming increasingly important. Constant improvement in the analysis of ticket portal user data allows services to be tailored to customers' demands. In EVENTIM Analytics, the CTS Group also possesses a tool that enables organisers to significantly boost the efficiency of their marketing strategy. By continuing to develop new innovations, products and services, CTS EVENTIM will further expand its position as the world's second-largest ticketing provider.

In the wake of 2015's record-breaking result with an unusually high number of major tours, business performance in the **Live Entertainment segment** is only expected to be moderate in the current financial year. The large network of subsidiaries and participations in the Live Entertainment segment will also be expanded moving forward. We believe that we are very well positioned in the Live Entertainment segment thanks to our portfolio of venues and a unique offering of appealing music, cultural, sporting and leisure events. In the Live Entertainment segment, both acquisitions and share purchases of existing associated companies and subsidiaries are planned as part of a strategic and geographic market expansion.

There are no significant changes in the reporting period compared to the information on the expected development of the CTS Group stated in the outlook of the 2015 Annual Report.

The statements made in the reisk and opportunities report included int eh 2015 Annual Report remain valid.



## **CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 2016 (IFRS)**

ASSETS	30.09.2016	31.12.2015
	[EUR]	[EUR]
Current assets		
Cash and cash equivalents	323,715,257	500,816,217
Marketable securities and other investments	4,308,756	5,877,799
Trade receivables	31,850,525	34,001,185
Receivables from affiliated and associated companies accounted for at equity	4,794,192	4,746,267
Inventories	4,018,559	2,074,026
Payments on account	22,905,548	27,842,808
Receivables from income tax	5,829,415	4,984,630
Other financial assets	53,597,021	59,151,666
Other non-financial assets	15,989,627	11,812,594
Total current assets	467,008,900	651,307,192
Non-current assets		
Property, plant and equipment	25,084,997	20,573,962
Intangible assets	108,337,957	107,513,493
Investments	3,137,802	2,965,734
Investments in associates accounted for at equity	15,608,216	19,485,832
Loans	166,770	190,835
Trade receivables	2,504	22,264
Receivables from affiliated and associated companies accounted for at equity	986,600	1,533,917
Marketable securities and other investments	1,000,000	1,000,000
Other financial assets	3,746,350	3,429,159
Other non-financial assets	573,952	26,015
Goodwill	285,150,474	278,222,458
Deferred tax assets	13,534,977	12,208,485
Total non-current assets	457,330,599	447,172,154
Total assets	924,339,499	1,098,479,346

SHAREHOLDERS' EQUITY AND LIABILITIES	30.09.2016	31.12.2015	
	[EUR]	[EUR]	
Current liabilities Short-term financial liabilities	31,566,947	16 601 451	
		16,621,451	
Trade payables	66,621,604	79,942,316	
Payables to affiliated and associated companies accounted for at equity Advance payments received	1,345,098 78,203,081	597,675	
Other provisions		153,824,211	
	8,197,068	10,711,870	
Tax provisions	17,154,637	27,492,725	
Other financial liabilities	180,995,026	245,656,555	
Other non-financial liabilities	41,193,417	52,778,505	
Total current liabilities	425,276,878	587,625,308	
Non-current liabilities			
Medium- and long-term financial liabilities	133,827,555	132,562,780	
Other financial liabilities	754,842	766,845	
Other non-financial liabilities	41,183	0	
Pension provisions	12,712,831	9,914,857	
Deferred tax liabilities	13,201,661	13,438,090	
Total non-current liabilities	160,538,072	156,682,572	
Shareholders' equity			
Share capital	96,000,000	96,000,000	
Capital reserve	1,890,047	1,890,047	
Statutory reserve	7,200,000	7,200,000	
Retained earnings	202,548,625	225,961,993	
Treasury stock	-52,070	-52,070	
Non-controlling interest	32,049,126	20,880,626	
Total comprehensive income	-3,247,917	-1,905,806	
Currency differences	2,136,738	4,196,676	
Total shareholders' equity	338,524,549	354,171,466	
Total shareholders' equity and liabilities	924,339,499	1,098,479,346	





## **CONSOLIDATED INCOME STATEMENT FOR THE PERIOD FROM 1 JANUARY TO 30 SEPTEMBER 2016 (IFRS)**

	01.01.2016 - 30.09.2016	01.01.2015 - 30.09.2015	Change
	[EUR]	[EUR]	[EUR]
Revenue	576,211,889	577,531,375	-1,319,486
Cost of sales	-401,109,436	-409,817,787	8,708,351
Gross profit	175,102,453	167,713,588	7,388,865
Selling expenses	-56,265,448	-53,459,044	-2,806,404
General administrative expenses	-39,917,534	-35,930,556	-3,986,978
Other operating income	13,150,664	12,946,486	204,178
Other operating expenses	-8,047,086	-6,537,675	-1,509,411
Operating profit (EBIT)	84,023,049	84,732,799	-709,750
Income / expenses from participations	161,078	16,532	144,546
Income / expenses from investments in associates accounted for at equity	-458,021	13,074 <sup>1</sup>	-471,095
Financial income	1,119,053	873,205	245,848
Financial expenses	-4,964,114	-4,035,821	-928,293
Earnings before tax (EBT)	79,881,045	81,599,789 <sup>1</sup>	-1,718,744
Taxes	-26,440,866	-26,010,956	-429,910
Net income before non-controlling interest	53,440,179	55,588,833 <sup>1</sup>	-2,148,654
Thereof attributable to non-controlling interest	-7,322,291	-8,623,496	1,301,205
Net income after non-controlling interest	46,117,888	46,965,337 <sup>1</sup>	-847,449
Earnings per share (in EUR); undiluted (= diluted)	0.48	0.49 <sup>1</sup>	
Average number of shares in circulation; undiluted (= diluted)	96 million	96 million	

<sup>1</sup> Adjusted prior-year figures due to the final purchase price allocation for the investment accounted for at equity of SETP/HOI Holding B.V., Amsterdam



## **CONSOLIDATED INCOME STATEMENT FOR THE PERIOD FROM** 1 JULY TO 30 SEPTEMBER 2016 (IFRS)

	01.07.2016 - 30.09.2016	01.07.2015 - 30.09.2015	Change
	[EUR]	[EUR]	[EUR]
Revenue	154,437,761	157,821,622	-3,383,861
Cost of sales	-105,779,607	-108,609,445	2,829,838
Gross profit	48,658,154	49,212,177	-554,023
Selling expenses	-18,164,434	-18,099,012	-65,422
General administrative expenses	-15,266,302	-11,724,927	-3,541,375
Other operating income	5,172,784	2,553,188	2,619,596
Other operating expenses	-2,414,408	-1,570,584	-843,824
Operating profit (EBIT)	17,985,794	20,370,842	-2,385,048
Income / expenses from participations	12,642	876	11,766
Income / expenses from investments in associates accounted for at equity	-88,905	-696,661 <sup>1</sup>	607,756
Financial income	488,191	235,616	252,575
Financial expenses	-2,001,395	-1,425,242	-576,153
Earnings before tax (EBT)	16,396,327	18,485,431 <sup>1</sup>	-2,089,104
Taxes	-5,842,356	-6,547,469	705,113
Net income before non-controlling interest	10,553,971	11,937,962 <sup>1</sup>	-1,383,991
Thereof attributable to non-controlling interest	-1,386,361	-1,490,774	104,413
Net income after non-controlling interest	9,167,610	10,447,188 <sup>1</sup>	-1,279,578
Earnings per share (in EUR); undiluted (= diluted)	0.10	0.11 <sup>1</sup>	
Average number of shares in circulation; undiluted (= diluted)	96 million	96 million	
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<sup>1</sup> Adjusted prior-year figures due to the final purchase price allocation for the investment accounted for at equity of SETP/HOI Holding B.V., Amsterdam



# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (IFRS)

	Share capital	Capital reserve	Statutory reserve	Retained earnings	Treasury stock	Non-controlling interest [EUR]	Other com- prehensive income	Currency differences	Total shareholders' equity [EUR]
Status 01.01.2015					-52,070			2,188,682	
	96,000,000	1,090,047	5,210,393	178,109,800	-52,070	10,034,302	-1,920,518	2,100,002	300,288,896
Change in the scope of consolidation	0	0	0	-760,062	0	-199,788	0	0	-959,850
Dividends to non- controlling interest	0	0	0	0	0	-4,259,821	0	0	-4,259,821
Dividends to shareholders of CTS KGaA	0	0	0	-38,396,520	0		0	0	-38,396,520
Consolidated net income	0	0	0	46,965,337 1	0	8,623,496	0	0	<u>-36,390,320</u> 55,588,833 <sup>1</sup>
Available-for-sale	0	0	0	40,905,557		0,023,490	0	0	
financial assets	0	0	0	0	0	0	-318	0	-318
Cash flow hedges	0	0	0	0	0	0	21,943	0	21,943
Foreign exchange differences	0	0	0	0	0	753,730	0	2,316,785	3,070,515
Remeasurement of the net defined benefit obliga-									
tion for pension plans	0	0	0	0	0	-618,355	-510,641	0	-1,128,996
Status 30.09.2015 Status 01.01.2016				185,918,555 <sup>1</sup> 225,961,993	-52,070	20,880,626	-2,409,534	4,505,467	314,224,682 <sup>1</sup> 354,171,466
Change in the scope of consolidation	0	0	0	-25,157,595	0	7,356,317	0	0	-17,801,278
Allocation to earnings reserve	0	0	0	-217,663	0	0	0	0	-217,663
Dividends to non- controlling interest	0	0	0	0	0	-2,698,682	0	0	-2,698,682
Dividends to shareholders of CTS KGaA	0	0	0	-44,155,998	0	0	0	0	-44,155,998
Consolidated net income	0	0	0	46,117,888	0	7,322,291	0	0	53,440,179
Available-for-sale financial assets	0	0	0	0	0	0	-37,129	0	-37,129
Cash flow hedges	0	0	0	0	0	2,902	45,654	0	48,556
Foreign exchange differences	0	0	0	0	0	-46,622	0	-2,059,938	-2,106,560
Remeasurement of the net defined benefit obliga-						`			
tion for pension plans Status 30.09.2016	0	0	0	0	0	-767,706	-1,350,636	0	-2,118,342
				202,548,625	-52,070	00 0 10 10 -	-3,247,917	0 400 -0	338,524,549

<sup>1</sup> Adjusted prior-year figures due to the final purchase price allocation for the investment accounted for at equity of SETP/HOI Holding B.V., Amsterdam

## CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD FROM 1 JANUARY TO 30 SEPTEMBER 2016 (IFRS) (SHORT FORM)

	01.01.2016 - 30.09.2016	01.01.2015 - 30.09.2015	Change
	[EUR]	[EUR]	[EUR]
Net income after non-controlling interest	46,117,888	46,965,337 <sup>1</sup>	-847,449
Non-controlling interest	7,322,291	8,623,496	-1,301,205
Depreciation and amortisation on fixed assets	23,019,857	22,170,592	849,265
Changes in pension provisions	2,797,975	1,998,856	799,119
Deferred tax expenses / income	-1,921,320	-3,530,660	1,609,340
Cash flow	77,336,691	76,227,621 <sup>1</sup>	1,109,070
Other non-cash transactions	1,768,736	-30,577	1,799,313
Book profit / loss from disposal of fixed assets	-839,722	3,078	-842,800
Interest expenses / Interest income	2,068,679	2,600,763	-532,084
Income tax expenses	28,362,186	29,541,616	-1,179,430
Interest received	716,657	710,405	6,252
Interest paid	-2,122,819	-2,446,066	323,247
Income tax paid	-39,162,020	-16,072,354	-23,089,666
Increase (-) / decrease (+) in inventories	-211,661	651,155	-862,816
Increase (-) / decrease (+) in payments on account	4,956,994	2,224,424	2,732,570
Increase (-) / decrease (+) in marketable securities and other investments	1,569,042	-778,133	2,347,175
Increase (-) / decrease (+) in receivables and other assets	9,626,664	-971,489	10,598,153
Increase (+) / decrease (-) in provisions	-2,159,370	-352,849	-1,806,521
Increase (+) / decrease (-) in liabilities	-189,607,237	-207,004,556	17,397,319
Cash flow from operating activities	-107,697,180	-115,696,962	7,999,782
Cash flow from investing activities	-24,765,333	-18,198,983	-6,566,350
Cash flow from financing activities	-45,050,516	-60,206,369	15,155,853
Net increase / decrease in cash and cash equivalents	-177,513,029	-194,102,314	16,589,285
Net increase / decrease in cash and cash equivalents due to currency translation	412,069	5,414,082	-5,002,013
Cash and cash equivalents at beginning of period	500,816,217	505,842,631	-5,026,414
Cash and cash equivalents at end of period	323,715,257	317,154,399	6,560,858
Composition of cash and cash equivalents	202 745 257	217 154 200	6 560 959
Cash and cash equivalents	323,715,257	317,154,399	6,560,858
Cash and cash equivalents at end of period	323,715,257	317,154,399	6,560,858

<sup>1</sup> Adjusted prior-year figures due to the final purchase price allocation for the investment accounted for at equity of SETP/HOI Holding B.V., Amsterdam



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CTS EVENTIM AG & Co. KGaA

#### **ARTWORK:**

SECHSBAELLE, Bremen www.sechsbaelle.de

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The German version of the Group interim report takes priority over the English translation in the event of any discrepancies. Both language versions can be downloaded at http://www.eventim.de/tickets.html?affiliate=EVE&fun=tdoc&doc=eventim/default/info/en/investor/investorFinancialReportDownload.

